

## Alex Aberle, CPC, CEC President | Founder | CEO

"Alexandra offers a unique approach that combines executive leadership position and skill analyses, leadership training, strategic planning, and empathy. Alexandra and her staff truly excel in the development of successful business leaders and entrepreneurs."

~ Leahmarie G., Entrepreneur, TV/Film Production Executive Producer

Alex Aberle is an accomplished and successful learning and development leader, a Certified Professional and Executive Coach, an expert in building career development strategies and organizational development execution plans. She is the President and Founder of XCaliber Coaching & Consulting LLC, a leadership and career coaching firm, helping current and aspiring leaders going through career and personal transition. She possesses over 20 years of experience working in leadership roles in Telecommunications, Public Education, and Customer Service industries serving customers at medium to large scale enterprises and a non-profit sector. In the current role to date, she coached leaders working for Anthem, Macy's, Interstate Hotels, Masla Skincare, YPO, Johns Hopkins University Applied Physics Laboratory, and others.

Prior to founding XCaliber Coaching & Consulting LLC, Alex worked at a non-profit leadership organization, YPO – Young Presidents' Organization, as a Regional Education Director and a Director of Entrepreneurship and Innovation, where she provided coaching and consulting services to an exclusive network of CEOs, family business owners, and entrepreneurs. She helped members appointed to leadership roles develop regional and chapter education strategies that promoted lifelong learning. Alex partnered with regional and international leaders in building Regional Board strategies. She led the development of an education leadership workshop at a Global Leadership Conference. Alex advised on creation of seven international award-winning programs.

Before joining YPO, Alex worked for a global telecommunications provider, BT, where she built streamlined inbound global operations, led global Learning and Development, Service Quality, and Business Development teams. Due to her efforts in supporting 35% year over year growth, she received three All-Star Awards. In her last role with BT, Alex and her team built solutions worth \$14 million in additional revenues.

Prior to BT, Alex provided organizational development and training consulting services, including delivery of leadership workshops, to the customers such as UPS and Norfolk and Virginia Beach Public Schools.

Alex was born in Almaty, Kazakhstan and moved to Germany to continue her work as a translator/interpreter during Humanitarian Aid mission "Provide Hope IV". Later she relocated to Peoria, IL, where she worked for seven years at Telecommunications and Customer Services company, Affina. While at Affina, she managed training development and delivery for Sharp Consumer Electronics and Motorola account services. Later she transferred to Virginia to assist with the launch of a 1-800 Medicare and Medicaid services (CMS) and the IRS/Health Coverage Tax Credit (HCTC) federal contracts.

Alex is devoted to helping people and companies grow and looks for every opportunity to assist them with living life to the fullest potential. She founded and chaired BT Women's Network and served on the board of RBO, Hampton Roads, VA entrepreneurs' network, as a Chief Education Officer.

Alex is a global traveler and an avid reader who enjoys spending time with her family and cooking.