

# Customer Name, CPA

City, State ▪ (888) 555-1212  
customeremail@yahoo.com  
linkedin.com/in/customername

## Chief Financial Officer ▪ Global Finance Executive

*- Accelerate growth for technology start-ups and midsize companies by shaping capital structure and cash flow strategies -*

**Roll-up your sleeves, high-performing, and motivational *finance leader* successful in development and execution of profitable strategies for technology companies, private equity enterprises, and Big Four clients.**

**Strategic planning and business decision-making expert** providing insights based on assessment of organizational performance against company mission and growth strategy. Partner to CEO, senior leadership, and Board of Directors ensuring continuous access to relevant finance intelligence. Master at managing company assets and monitoring capital availability to achieve goals. Skillful communicator, negotiator, and presenter building strong stakeholder and investor relations. Effective manager leading teams up to 10 direct reports and overseeing \$5 million to \$50 million budgets.

### FINANCIAL LEADERSHIP PERFORMANCE BENCHMARKS

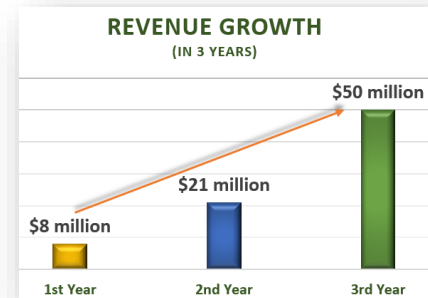
**Revenue Increase:** At ABC, Inc. led financial operations during *three acquisitions*. Contributed to rapid growth from \$8 million to \$50 million in three years.

**Fund Raising:** At XYZ, Inc., co-raised *\$20 million in private equity*.

**Operational Infrastructure:** Implemented *cloud-based ERP systems* for two companies, increasing operational efficiency and productivity by *>90%*. Developed and implemented standardized reporting and Key Performance Indicators (KPIs).

**Securities Expertise:** At CDE, Inc. completed Exchange Offer (Form S-4) with *98% success rate* to raise capital in preparation for M&A, leading to three acquisitions valued at *\$20 million*.

**Mergers & Acquisitions:** Participated in due diligence, led integration/consolidation and post-merger transactions for six domestic and foreign acquisitions ranging from *\$5 million to \$30 million* each.



### CORE COMPETENCIES

P&L Management ▪ Private Equity ▪ Team Leadership ▪ Project Management ▪ Startups ▪ Consulting ▪ Contract Negotiations ▪ Restructuring ▪ Financial Analysis ▪ Expense Control ▪ Budgeting ▪ M&As ▪ SEC Reporting ▪ Systems Implementation ▪ Policy Development ▪ Foreign Currency ▪ Consolidations ▪ Cash Flow

### PROFESSIONAL HIGHLIGHTS

#### COMPANY NAME, CITY, STATE | 2016 - PRESENT CHIEF FINANCIAL OFFICER

**Evaluated a start-up concept** to identify and collaborate with pre-commercial energy storage technology companies, solving critical technical challenges and providing strategic partners the option to invest and acquire promising ventures. Partnered with two highly-accredited scientists from XYZ National Laboratory to assess the potential of forming an investment fund focused on energy storage solutions. Comprehensive analysis yielded the decision to scale down and operate without a CFO.

- **Optimized Financial Modeling:** Built eight financial budget models for scenarios ranging from full-scale operations to a "light" version, including a 15-year investment fund with 37% IRR (Internal Rate of Return).
- **Streamlined Process Development:** Established accounting processes and procedures for interim period, ensuring consistent application after launch within one to two years.
- **Start-Up Business Planning:** Participated in development of business plans and marketing materials presented to potential investors. Efforts led to expressed interest from four parties with \$400 million in funding opportunities.

#### COMPANY NAME, CITY, STATE | 2012 - 2016 CHIEF FINANCIAL OFFICER

**Contributed to 389% of EBITDA growth** through transformation of independent SaaS software organization to a multi-product global e-commerce company in three years. Performed oversight of month-end closing procedures, including consolidation of multiple entities and completion of reporting package for private equity firm. Presented quarterly financial information to the Board of Directors. Built relationships with external auditors and lenders, including debt compliance. Managed eight direct reports in Finance and Office Management and \$40 million operating budget.

